

What Our Customers Say About Us

Delphon Industries LLC, Hayward, CA

In the 12 years Network Focus has managed our technology, my company, Delphon has grown from a single division of 45 employees to 4 divisions and 150 employees. Led by Homer Jamison, Network Focus has planned and managed our infrastructure growth during that time. They provided and installed the majority of the network and communication systems including servers, VOIP phone systems and computers. Without exception their service has been professional and timely. We are now a company of 12 servers, 3 phone systems, 80 very active computer and phone users, and 20 network printers.

Network Focus provides on site and remote support, and monitors and manages our systems on a 24/7 basis. Our service expectations are continually exceeded, well beyond agreed levels. We've had emergencies that could have been disastrous were it not for their quick response and dedicated service. Our labor lost due to technology failure has been minimal. This team takes the lead with proactive service, thereby preventing problems before they occur.

These IT professionals perform to the highest standard and I highly recommend Network Focus to any company that relies on technology.

Jim Bly, VP & CFO

Network Focus client since 1995

R. Eliot King & Associates Inc., Menlo Park, CA

"Network Focus has provided our small investment management firm with IT expertise, stability, and peace of mind for over ten years. Homer Jamison and his staff listen to what we think we need and then provide that and more, always a thorough - and often an elegant - solution.

They have provided an IT infrastructure that enhances our productivity, while maintaining a secure foundation to manage risks in a volatile industry. I am grateful for their steady support."

Barbara S. Joyner, Vice President, Administration

Network Focus client since 2000

The Private Bank of the Peninsula, Palo Alto, CA

As a company, Network Focus applies a level of energy and passion to their work that is truly uncommon. The firm's founder, Homer Jamison, is available at all hours and able to quickly switch among the most detailed or the highest level of subjects. I find especially valuable his ability to quickly quote accurate prices on the entire range of hardware and software items and his suggestions on lower cost alternatives.

Network Focus goes beyond fixing things that break; they are constantly thinking about the overall IT strategy and are in sync with my company's mission. They will not automatically agree but will push you to think through your strategy. Their high standard of quality and efficiency encourages a similar high standard in all areas that are affected by IT. *"With them as our partner, they make my company better and they do it at a reasonable and predictable cost."*

I would not hesitate to recommend Network Focus to anyone that relies on technology in their business.

Steve Leen, Executive Vice President & Chief Financial Officer

Network Focus client since 2006

Ronald McDonald House at Stanford, Palo Alto, CA

Homer Jamison came to the rescue of Ronald McDonald House at Stanford over 10 years ago. Our network was in a mess as we attempted to switch to a mixed platform of Mac's and PC's and were experiencing constant crashes. Within a week he had stabilized our environment, laid out a plan for some essential and affordable equipment purchase and redeployment of existing equipment. Within a month we had a solid and stable network platform to work from. Ten years later, and in this highly communicative technologic environment, the highly competent Network Focus staff has seen us through advancements, upgrades and hiccups enabling us to do our jobs in the best fashion, a highly functional network environment. Great planning, solid recommendations and affordable deployment have made Network Focus an essential part of our business continuity.

Paul McNabb, Development Officer

Network Focus client since 1999